

Office of the Superintendent of Schools  
MONTGOMERY COUNTY PUBLIC SCHOOLS  
Rockville, Maryland

August 20, 2024

APPROVED BY BOARD

MEMORANDUM

To: Members of the Board of Education  
From: Thomas W. Taylor, Superintendent of Schools  
Subject: Procurement Contracts of \$25,000 or More



WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; and

WHEREAS, It is recommended that Request for Proposal No. 4611.1, Comprehensive Tobacco Prevention and Cessation Program for K–12 Students be rejected due to a non-competitive response; now therefore be it

Resolved, That Request for Proposal No. 4611.1, Comprehensive Tobacco Prevention and Cessation Program for K–12 Students be rejected due to a non-competitive response. It is anticipated that a new Request for Proposal will be revised and released in the next school year; and be it further

Resolved, That having been duly advertised, the following contracts be awarded to the most responsive and responsible bidders or offerors meeting specifications as follows:

E521-011      Executive Search Consulting Services  
Responsible Office: Office of the Board of Education  
Description: This request is for the approval of additional funds for the payment of expenses related to the executive search for the Superintendent for Montgomery County Public Schools (MCPS).

Awardee:  
Greenwood/Asher & Associates, LLC, Miramar Beach, Florida

\$31,375

TIPS210903	<p>Heartland—Extension  Responsible Office: Office of District Operations—Department of Materials Management—Division of Food and Nutrition Services  Description: This is an annual request for school cafeteria point of sale, App processing, App scan, and MySchool Apps website subscription.</p> <p><u>Awardee:</u>  Heartland, Atlanta, Georgia</p>	\$400,000
1139.5	<p>Actuarial Consulting Services—Extension  Responsible Office: Office of the Chief Financial Officer—Office of Finance  Description: This is a request to exercise year two of the initial two-year contract for Actuarial Consulting Services</p> <p><u>Awardee:</u>  Gabriel, Roeder, Smith &amp; Company, Chicago, Illinois</p>	\$81,000
20C1	<p>Unit Price Contract for Fuel System Cleaning Maintenance and Fuel Tank Replacement—Extension  Responsible Office: Office of Facilities Management—Division of Sustainability and Compliance  Description: This is a request to extend the contract through Frederick County Public Schools for fuel system cleaning, maintenance, and fuel tank replacement.</p> <p><u>Awardee:</u>  Petroleum Recovery and Remediation Management, Inc., Baltimore, Maryland</p>	\$155,000
23-2481-1ARA	<p>Literacy and Math Universal Screener and Progress Monitoring Software and Services for Grades K–8  Responsible Offices: Office of the Chief Academic Officer—Office of Special Education  Description: This is a request to bridge the contract through the County of Henrico, Virginia for the purchase of iReady instructional materials.</p> <p><u>Awardee:</u>  Curriculum Associates LLC, Billerica, Massachusetts</p>	\$123,120

24-7474	<p>Consulting, Instructional and Training Resources                  Responsible Office: Office of the Chief Academic Officer—Office of Special Education                  Description: This is a request to purchase comprehensive and modified licenses that provide resources for students with cognitive disabilities.</p> <p><u>Awardee:</u>                  News-2-You/Unique Learning System, Huron, Ohio</p>	\$236,312
407913.1	<p>Health Room Supplies—Supplement                  Responsible Office: Office of District Operations—Department of Materials Management                  Description: This request is for a supplemental bid issued for necessary personal protective equipment (PPE) supplies to be provided through the warehouse to all schools as required.</p> <p><u>Awardees:</u> (See note on page 8)</p> <p>Blink Marketing, Inc., dba BlinkSwag*, Cleveland, Ohio \$152,076                  Interboro Packaging Corp. *, Montgomery, New York \$11,075                  S Freedman &amp; Sons, Inc., Beltsville, Maryland \$130,566                  Supreme Medical Fulfillment Systems, LLC, Mobile, Alabama \$7,500                  Szy Holdings LLC, dba Ever Ready Aid &amp; Medical Supply Co. *, Brooklyn, New York <u>\$1,220</u>                  Total \$302,437</p>	
4107.6	<p>Fire Alarm Monitoring—Extension                  Responsible Office: Office of Security and Compliance Officer                  Description: This is a request to exercise the first of three possible extensions of the annual contract for fire alarm monitoring for approximately 240 MCPS educational facilities.</p> <p><u>Awardee:</u>                  ARK Systems, Inc., Columbia, Maryland</p>	\$73,100

4265.1	<p>AmeriCorps/Project Change (AmeriCorps Project Change and Young Scholars)  Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs  Description: This is a request to approve additional funds for transportation costs under the annual contract for AmeriCorps Project Change, Saturday School, and Young Scholars Programs at the George B. Thomas Learning, Sr. Learning Academy, Inc.</p> <p><u>Awardee:</u>  The George B. Thomas Learning, Sr. Learning Academy, Inc.,  Bethesda, Maryland</p>	\$30,000
4386.1	<p>Online Math Resources—Extension  Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs  Description: This is a request to extend the contract for online math resources and professional development utilized by Title I schools for additional curriculum support. This request is to add site licenses for Harriet R. Tubman and JoAnn Leleck at Broad Acres and Flower Hill elementary schools.</p> <p><u>Awardee:</u>  DreamBox Learning, Inc., Bellevue, Washington</p>	\$26,400
4400010757	<p>New Tires, Tubes, and Services—Extension  Responsible Office: Office of District Operations—Department of Transportation  Description: This is a request to extend the bridge contract through Fairfax County Government, Virginia for the purchase of new tires for transportation, maintenance, and food service vehicles.</p> <p><u>Awardee:</u>  Donald B. Rice Tire Company, Inc., Frederick, Maryland</p>	\$700,000
4472.1	<p>Oracle Services for Oracle ERP/Budget Implementation  Responsible Office: Office of Strategic Initiatives—Department of Business Information Systems  Description: This request for additional funds is to support an additional layer of technology security services in the Business Hub financial system.</p> <p><u>Awardee:</u>  Oracle America, Inc., Redwood Shores, California</p>	\$117,595

4483.1	<p>Fire Science and Rescue Cadet Program—Extension  Responsible Office: Office of Curriculum and Instructional Programs—Department of College and Career Readiness and Districtwide Programs  Description: This request is to extend the annual contract with Montgomery County Fire and Rescue Services for the Fire and Emergency Medical Technicians for MCPS students.</p> <p><u>Awardee:</u>  Montgomery County Fire and Rescue Services,  Rockville, Maryland</p>	\$366,201
4801.8	<p>Supplies and Repair of String Instruments  Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs  Description: This is a new annual contract request for supplies and repairs of stringed instruments (Fine Arts).</p> <p><u>Awardees:</u> (See note on page 8)  Guitar Center Stores, Inc., dba Music &amp; Arts,  Frederick, Maryland  Lash of Violins, LLC*, Gaithersburg, Maryland  Total</p>	\$25,000
4881.2	<p>College Access and Success Programming—Extension  Responsible Office: Office of School Support and Improvement—Office of Well-Being and Student Services  Description: This is a request to extend the contract to expand awareness of college and career options in four high schools (Bethesda-Chevy Chase, Paint Branch, Watkins Mill, Wheaton). Due to reductions in the FY 2025 budget allocation, this contract was reduced by \$300,000.</p> <p>Awardee:  CollegeTracks, Inc., Silver Spring, Maryland</p>	\$675,000
4883.1	<p>Literacy and Mathematics Intervention Materials for Middle School Grades 6–8  Responsible Office: Office of the Chief Academic Officer—Office of Special Education  Description: This is a request for additional funds to purchase instructional materials, Math/Read 180, to support the Office of Special Education.</p> <p>Awardee: Houghton Mifflin Harcourt, Boston, Massachusetts</p>	\$189,319

4914.1	<p>Structured Literacy—Extension  Responsible Office: Office of the Chief Academic Officer—Office of Special Education  Description: This is a request to extend the contract for an additional year to provide training in the Orton-Gillingham method for students needing intensive support.</p> <p>Awardee:  Institute for Multi-Sensory Education, LLC, Southfield, Michigan</p>	\$122,700
4923.1	<p>Enterprise Resource Planning Software and Implementation Services [Human Capital Management (HCM) and Payroll]—Extension  Responsible Office: Office of Strategic Initiatives—Department of Business Information Systems  Description: This is an extension of the HCM system maintenance and for the purchase of two additional test environments to support go-live activities.</p> <p><u>Awardees:</u>  Oracle America, Inc., Redwood Shores, California</p>	\$894,553
4936.1	<p>English Language Development (ELD) Instructional Program Consultant—Extension  Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs  Description: This is a request to extend the contract to provide expertise, training, and support to enhance the current ELD instructional program.</p> <p><u>Awardee:</u> (See note on page 8)  SupportEd, LLC*, Fairfax, Virginia</p>	\$171,691
7118.11	<p>Heavy Equipment, Tractor, and Mower Parts  Responsible Office: Office of Facilities Management—Division of Maintenance and Operations  Description: This is a new annual contract for the purchase of heavy equipment, tractors, and mower parts.</p> <p><u>Awardees:</u>  Gaithersburg Farmers Supply, Inc., Gaithersburg, Maryland  Gambrillis Equipment Co., Inc., Severn, Maryland  Total</p>	\$550,000

7921.2	<p>Eureka Math Manipulatives Responsible Office: Office of the Chief Academic Officer—Office of Curriculum and Instructional Programs Description: This is a new annual contract for the purchase of math manipulative kits and items to support the Eureka elementary math curriculum.</p> <p><u>Awardee:</u> Great Minds, PBC, Washington, DC</p>	\$72,930
908	<p>Phonics and Phonemic Awareness Resources Responsible Office: Office of the Chief Academic Officer—Office of Special Education Description: This is a request to bridge the contract through Alexandria City Schools, Virginia, to purchase phonics and phonemic resources and materials.</p> <p><u>Awardee:</u> Really Great Reading Company, LLC</p>	\$75,200
9002.10	<p>Door Hardware, Locks, Keys, Closures, and Exit Devices—Extension Responsible Office: Office of Facilities Management—Division of Maintenance and Operations Description: This is a request to extend the contract for the purchase of door hardware, locks, keys, closures, and exit devices as needed.</p> <p><u>Awardee:</u> Independent Hardware Inc., Philadelphia, Pennsylvania</p>	\$244,097
9003.9	<p>Hardware Supplies Responsible Office: Office of District Operations—Department of Transportation Description: This is a new contract request for the purchase and delivery of hardware supplies that are used by the Department of Transportation. Some items purchased are based on a percent-off manufacturer's price list.</p> <p><u>Awardee:</u> John R. Sweeney, dba Sweeney Products LLC, Odenton, Maryland</p>	\$260,000

9028.6	<p>Tree Maintenance, Removal, and New Tree Planting—Extension                  Responsible Office: Office of Facilities Management—Division of Maintenance and Operations                  Description: This is a request to exercise the second of four possible extensions of the annual contract to provide tree maintenance, repairs, and new tree planting at various locations.</p> <p><u>Awardees:</u> (See note on page 8)                  Empire Landscape, LLC*, Silver Spring, Maryland                  Mead Tree &amp; Turf Care, Inc., Lisbon, Maryland                  Takoma Tree Experts, LLC, Adelphi, Maryland                  The F.A. Bartlett Tree Expert Company, Stamford, Connecticut, Local Affiliate, Gaithersburg, Maryland                  Total</p>	\$330,000
9442.4	<p>Energy Management Systems Contractor’s Prequalification—Extension                  Responsible Office: Office of Facilities Management—Division of Maintenance and Operations                  Description: This is a request to extend the contract to maintain, upgrade, provide, and install new energy management systems as required.</p> <p><u>Awardees:</u> (See note on page 8)                  Building Automation Services, Inc. *, Lorton, Virginia                  Control Sources, LLC, Baltimore, Maryland                  Performance Controls, LLC *, Rockville, Maryland                  Pritchett Controls, Inc., Beltsville, Maryland                  Total</p>	\$975,000
9457.2	<p>Provide Medical Services, Alcohol, Drug Testing, and Physicals for Staff, School Bus and Vehicle Drivers                  Responsible Office: Office of District Operations—Department of Transportation                  Description: This request is to add a supplier to the awardees under the contract to service employees in the northern part of Montgomery County, as requested by the Department of Transportation and the Department of Compliance and Investigations.</p> <p><u>Awardee:</u>                  Frederick Health Employer Solutions, Frederick, Maryland</p>	\$0



9744.2	<p>Sports Wood Flooring System at Various Facilities—Extension                  Responsible Office: Office of Facilities Management—Division of Planning, Design, and Construction                  Description: This request is to exercise the second of three possible extensions of the contract for repairs, refinishing, removal, replacement, sanding, relining, and finishing, etc. The cost increase is a result of inflation.</p> <p><u>Awardees:</u>                  Master Care Flooring, Inc., Baltimore, Maryland                  Weyer’s Floor Service, Inc., Odenton, Maryland                  Total</p>	\$700,000
9758.2	<p>Portable Restroom Trailer Rentals                  Responsible Office: Office of Facilities Management—Division of Planning, Design, and Construction                  Description: This is a new contract request for the rental of restroom trailers for Fairland Center.</p> <p><u>Awardees:</u>                  United Rentals, dba Reliable Onsite Services, Stamford, Connecticut, Local Affiliate, Gaithersburg, Maryland                  United Site Services of Maryland, Inc., Westborough, Massachusetts                  Total</p>	\$68,680
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$7,996,710

\*Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Division of Procurement, Office of Finance, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Division of Procurement files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

TWT:IAW:RR:amd

Attachment

BID/RFP No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
19-00037, No. CSC No. 53315	Motor and Aviation Fuels and Related Services—Extension	Bridge Through OMNIA Partners Public Sector					
E521-011	Executive Search Consulting Services	Bridge Through Montgomery College					
R200401	HVAC Equipment, Installation, Service, and Related Products—Extension	Bridge Through OMNIA Partners Public Sector					
TIPS210903	Heartland—Extension	Bridge Through TIPS USA #210903					
1139.5	Actuarial Consulting Services—Extension	39	1	11	1	1	0
1151797	Elevator Maintenance Services	Bridge Through Montgomery County Government					
20C1	Unit Price Contract for Fuel System Cleaning Maintenance and Fuel Tank Replacement—Extension	Bridge Through Frederick County Public Schools					
23-2481-1ARA	Literacy and Math Universal Screener and Progress Monitoring Software and Services for Grades K-8	Bridge through County of Henrico, Virginia					
24-7474	Consulting, Instructional and Training Resources	Bridge Through Region 19 Allied States Cooperative					
407913.1	Health Room Supplies - Supplement	21	8	9	4	5	3
4107.6	Fire Alarm Monitoring - Extension	20	8	1	0	1	0
4265.1	AmeriCorps/Project Change (AmeriCorps Project Change and Young Scholars)	N/A					
4386.1	Online Math Resources—Extension	N/A					
4400010757	New Tires, Tubes, and Services—Extension	Bridge Through Fairfax County Government, Virginia					

BID/RFP No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
4472.1	Oracle Services for Oracle ERP/Budget Implementation			N/A	N/A		
4483.1	Fire Science and Rescue Cadet Program—Extension			N/A	N/A		
4801.8	Supplies and Repair of String Instruments	6	3	2	1	2	1
4881.2	College Access and Success Programming—Extension	44	15	5	4	1	0
4883.1	Literacy and Mathematics Intervention Materials for Middle School Grades 6-8			N/A Additional Funds			
4914.1	Structured Literacy—Extension	12	5	2	0	1	0
4923.1	Enterprise Resource Planning Software and Implementation Services (Human Capital Management and Payroll) —Extension			N/A			
4936.1	English Language Development Instructional Program Consultant—Extension	17	1	5	1	1	1
7118.11	Heavy Equipment, Tractor, and Mower Parts	14	1	3	0	2	0
7921.2	Eureka Math Manipulatives	8	1	3	0	1	0
908	Phonics and Phonemic Awareness Resources	Bridge through Alexandria City Schools, Virginia					
9002.10	Door Hardware, Locks, Keys, Clostures, and Exit Devices—Extension	20	2	2	1	1	0
9003.9	Hardware Supplies	18	5	2	0	1	0
9028.6	Tree Maintenance, Removal, and New Tree Planting—Extension	20	1	4	1	4	1

BID/RFP No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9103.12	Groceries, Staples, & Spices—Extension	24	9	12	3	7	0
9140.4	Miscellaneous Foods—Extension	22	2	12	0	6	0
9442.4	Energy Management Systems Contractor's Prequalification—Extension	5	2	4	2	4	2
9457.2	Provide Medical Services, Alcohol Drug Testing, and Physicals for Staff, School Bus and Vehicle Drivers	12	2	5	2	1	0
9744.2	Sports Wood Flooring System at Various Facilities—Extension	2	0	2	0	2	0
9758.2	Portable Restroom Trailer Rentals	3	0	2	0	1	0